



# We need playmakers in legal not a firefighter

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## management juridique

The sport organization especially soccer is a perfect example of disciplinary work, strategy positions and defining roles of each player inside the field.

In the legal activities and his relation with the dynamic of each companies, the legal advisor can be (in the general situation) this firefighter whose main mission is to cover up the "why this happen" and try just to "solve the situation", this is a wrong methodology of thinking.

The lawyers specialized in crime cases are in the first position of firms payed more than others, why ? because they propose to solve the problem immediatly and avoiding big sanctions or trie to reduce damages.

In the second position came lawyers corporate, working with big companies all over the year within a legal assistant agreement and propose different legal analysis in merger and acsuisition, international contracts, arbitration,...etc but what about the legal adviser in companies ?

The most important advantage that can propose this position is "availability and entrepreneur mindset" than other external lawyers may don't have.

Like in soccer game, the legal advisor should have this leadership to make other players (internal departments in the organization) to find the goal without difficulties (smart assist) and in line with regulations (avoid the offside).